

Peru's expertise in **commercial analysis** means that through this service, we will work with you to design a **suite of dashboards** that provide clear, insightful analysis, which **answers key questions** about your organisations' business performance.



#### Does your organisation....

Wish to **maximise the value** from your data in order to make data driven decisions?

Feel there could be **data quality** problems?

Struggle **sharing data** across management teams?

Lack flexible and effective **reporting methods**?

## Dashboards

Peru offers a **flexible and bespoke dashboarding** service which has been a crucial part of client strategies across a number of different areas such as service availability, service level agreement and resource management.

Implementing our dashboards demonstrates **tangible innovation** and significant **added value** to your customers, leveraging both **retention** and **pipeline conversion** whilst enabling a **consistent view** across your customer landscape.

## What could your future look like?

- Real time **interrogation of data** through interactive visualisations.
- **Reduced complexity** & time spent on reporting.
- An online platform that drives insight and analysis to help you **optimise performance**.
- The ability to make **data driven decisions**.

## Service Outcomes

- Gain **intuitive dashboards for all stakeholders** to view and investigate the data - right from the high-level overall view, down to the most granular detail.
- Provide **“one source of the truth”** to facilitate factual, data-driven discussions between stakeholders.
- Utilise our analytical skills to provide insights which can **transform the way an area of the business is managed**.
- By transforming large data sets into a format which is accessible and easily investigated, we can help you identify **savings opportunities**.
- Increase the **ease of business case creation** to pursue changes and improvements, through clearly illustrating current costs and ROI of projects.



*'Peru provided the tools and disciplines to develop a proactive model for Supplier Management, giving transparency around supplier performance. The Peru team created a structure that will support Musgrave going forward and undertook substantive structured knowledge transfer to the internal Musgrave team to ensure self-sufficiency. Overall, working with the Peru team was a very positive and value adding experience.'*

*Musgrave*

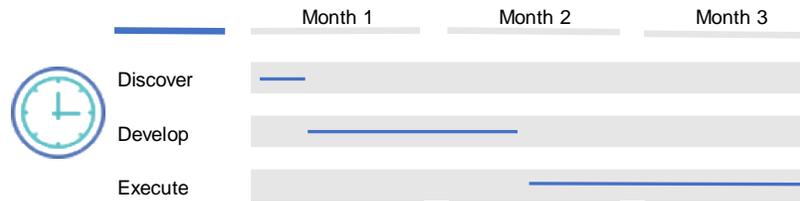
## Approach

Based on previous successful implementations we follow a 3-stage approach:



## Timeline\* & Commercials

An illustrative timeline of a dashboard implementation:



- Timescales are dependent on requirements & scope but the average implementation typically takes 3 months elapsed time.
- This will provide a **bespoke tool** that is easy to update and intuitive to use.
- Dashboards are typically built using a combination of Excel and Power BI, but we are flexible as to your preferences.

### A commercial model that works for you:

We offer a **flexible** range of commercial models aligned to your financial & risk requirements:



- Fixed price, based on scoped outcomes
- Time & materials

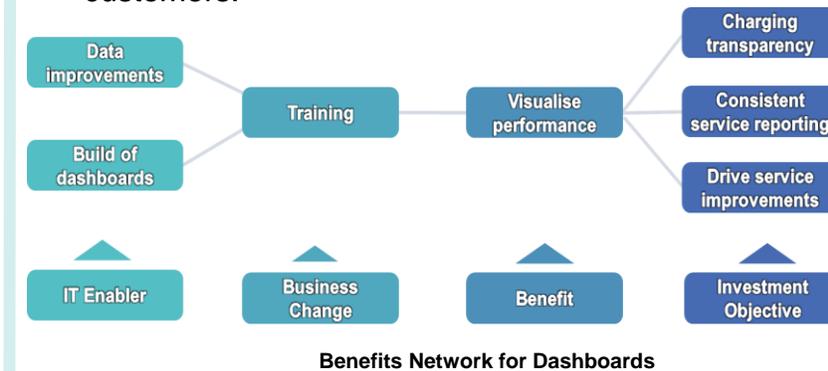


## Outcomes



Outcomes aligned to your key objectives:  
**Benefits focused outcomes**

- We work with you to identify your key strategic **objectives** e.g. improvement in service performance.
- Our analysis provides **insightful visualisations** of your data and identifies operational and commercial issues/trends that really matter to you and your customers.



### Actionable outcomes

- An **interactive online platform** enabling the real time interrogation of data via the intuitive drill down of visualisations.
- We provide **clear, detailed insight** alongside specific **recommendations** to drive improvements in your organisation.
- **Full training** is provided to appropriate resources in your organisation alongside a **handover** to transfer ownership.

\*Indicative duration

