

Our highly experienced consultants work as part of your team to deliver **focused reviews** that identify potential **savings**. We can then work with your contact to realise the identified savings.



Does your organisation....

Understand your subcontractor or partner supplier invoices?

Have the capability to **validate** those invoices?

Know if the subcontractor or partner supplier invoices are **accurate** and correctly priced?

Have the ability to **evidence** these subcontractor or partner charges to your end customer?

Invoice Validation

Our Invoice Validation service analyses your subcontractor or partner supplier invoices and matches them against agreed contractual rates to **identify areas of mis-match** and provides you with the confidence to **accept or challenge invoices**, both current and historic.

Our service brings **clarity and transparency to invoices**. It allows areas of inefficiency and optimisation opportunities to be proactively identified to your end customer, demonstrating **added value and real innovation**, differentiating you as a proactive partner resulting in **competitive advantage**.

A one-off validation exercise can typically **save 3-8% of annual spend**. Critically, where third party billing forms part of the charges to your end customer, you could potentially **avoid audits, late payment** and it also **instils confidence** in you as a partner supplier. On-going validation can **reduce annual spend by 1-3% month-on-month**.

What could your future look like?

- **Clear and transparent** invoices.
- **Reduced annual IT spend**.
- Improved processes, behaviours and compliance to **avoid future invoicing issues**.
- **Validation tools** implemented to ensure new invoices are accurate.

Service Outcomes

- Our assessment can drive potential **saving opportunities** as well as highlighting areas of **business process improvement**.
- Utilise our analytical skills to provide detailed **discrepancies** between agreed contractual rates and subcontractor/partner invoices or backing data.
- We work with your in-house team to **negotiate subcontractor or partner supplier refunds** and/or **ongoing operational charge reductions**.
- We identify and support client supplier opportunities to **avoid future invoicing issues** by improving processes, behaviours and compliance.
- Gain **invoice validation tools** alongside monthly reports with supporting commentary and recommendations for further **invoice optimisation**.



Global Agri-Business

Peru's invoice validation achieved savings worth almost €2m or 4.3% of annual spend.



Retail Bank

Peru achieved immediate savings of c.3% p/a. We also highlighted further savings of c.3.5% from benchmarking and c.4% through investment a total of around €1.3m p/a.



Approach

Our Invoice Validation service is divided into four stages:



Initial Assessment

We will **identify potential issues** and use this stage to establish whether we can progress to the next stage – or not.



Full Assessment

We will provide an invoice validation **baseline, gap analysis and full report.**



Subcontractor / Partner Supplier Negotiations (Optional Stage)

Undertaken by us on your behalf, with suppliers, to **realise savings.**



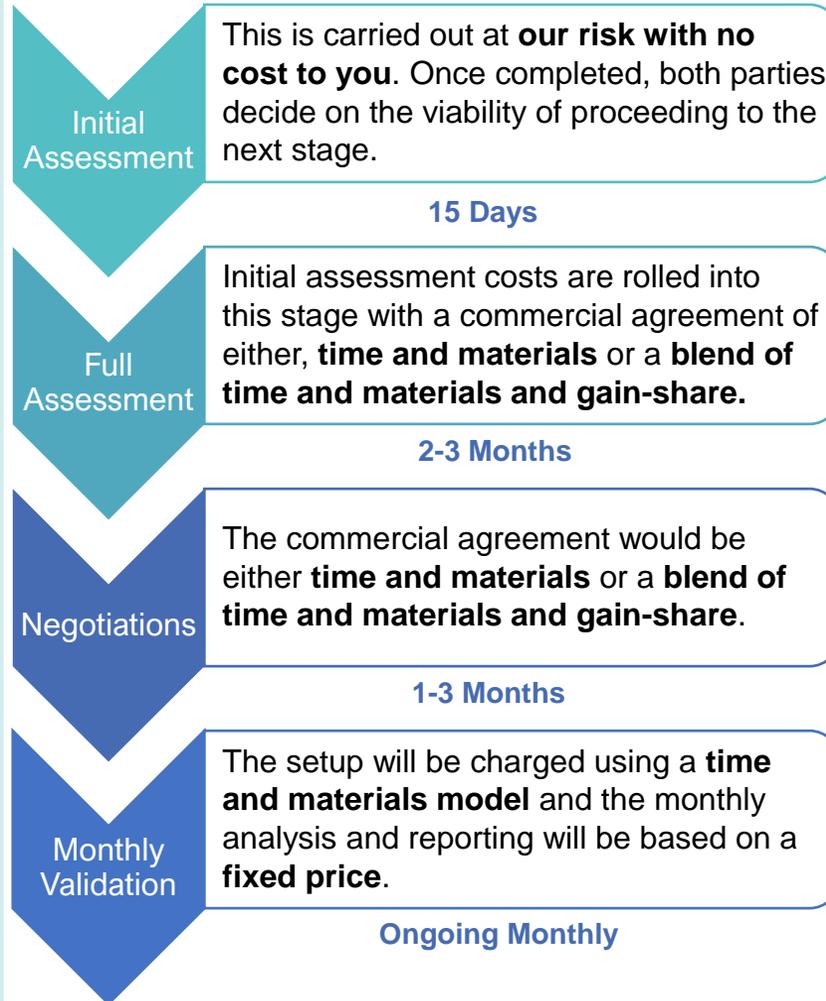
Monthly Validation (Optional Stage)

An on-going service - operated by us based on a **transferable model** – to **monitor, assess and amend IT subcontractor / partner supplier invoices.**



Timeline & Commercials

We offer a flexible range of commercial models aligned to your financial & risk requirements:



The timescales indicated are dependent on the complexity of the services and contracts under scrutiny, as well as scope. The timescales are indicative only.



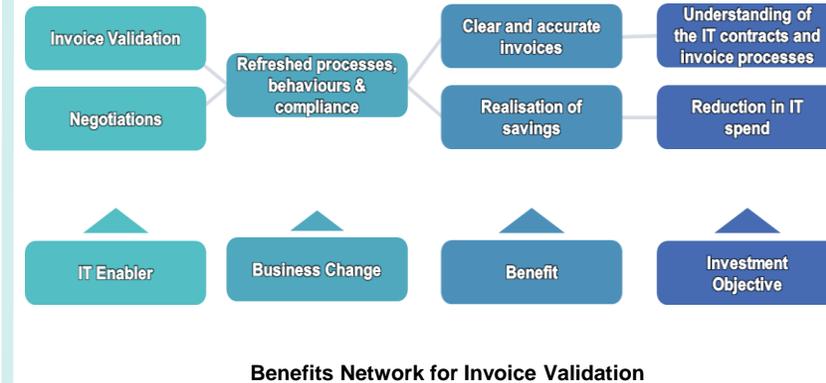
Outcomes



Outcomes aligned to your key objectives:

Benefits focused outcomes

- We work with you to identify your **key strategic objectives** e.g. reduction of annual IT savings.
- Our assessment and recommendations will identify **invoice discrepancies** and **saving opportunities.**



Actionable outcomes

- We provide **clear, detailed insight** alongside specific recommendations to drive improvements in your organisation.
- We are happy to roll our sleeves up and “walk the talk” to **execute upon our recommendations.**
- Once fully operational and stable, we **train and handover** the reporting and process to you.